



Core Group Meeting – Week 4

Traditions + Innovation!

Agenda:

- Introductions
- Kick-off Update
 - Invitations and next steps
 - Confirmation Sheets
- Technology and systems
 - How business gets done
 - How more business gets done!

Invite Letters



Name
Business Name
Profession
"I have XX
RSVPs"

BNI Systems for Your Success!

- 1) BNINEO.com
- 2) BNIConnect
- 3) BNI Business Builder
- 4) BNI Mobile App

BNI Mobile App Demo



BNi Business Builder

Profile

Meeting Summary

Settings

New User Tour

Support

Feedback

Resource Center

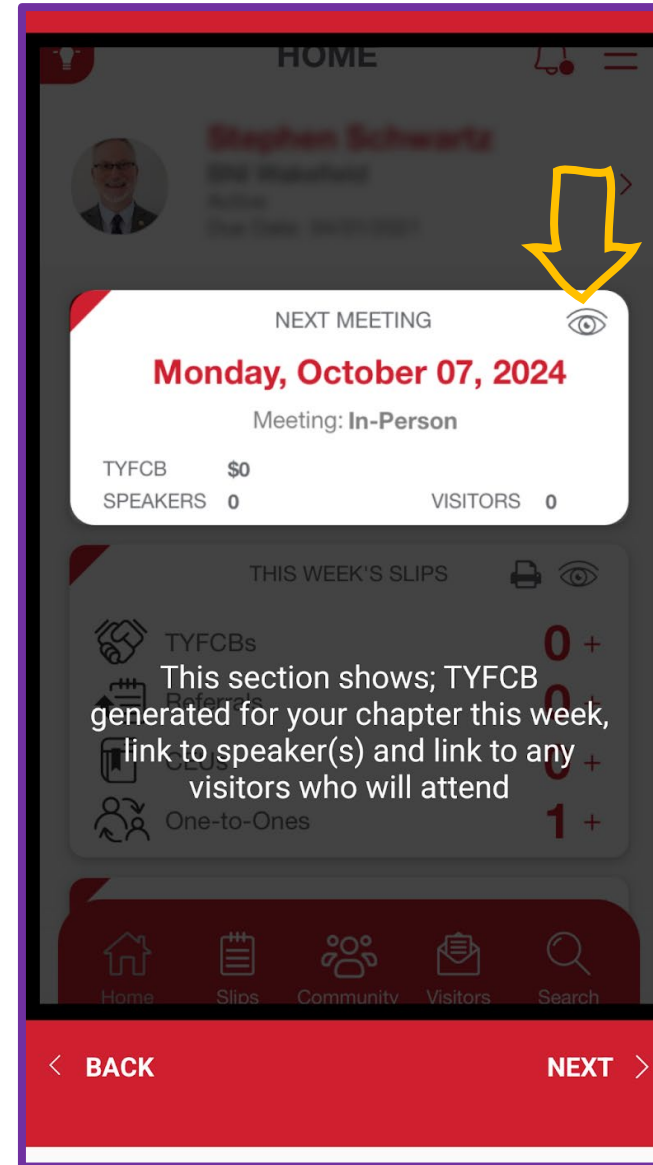
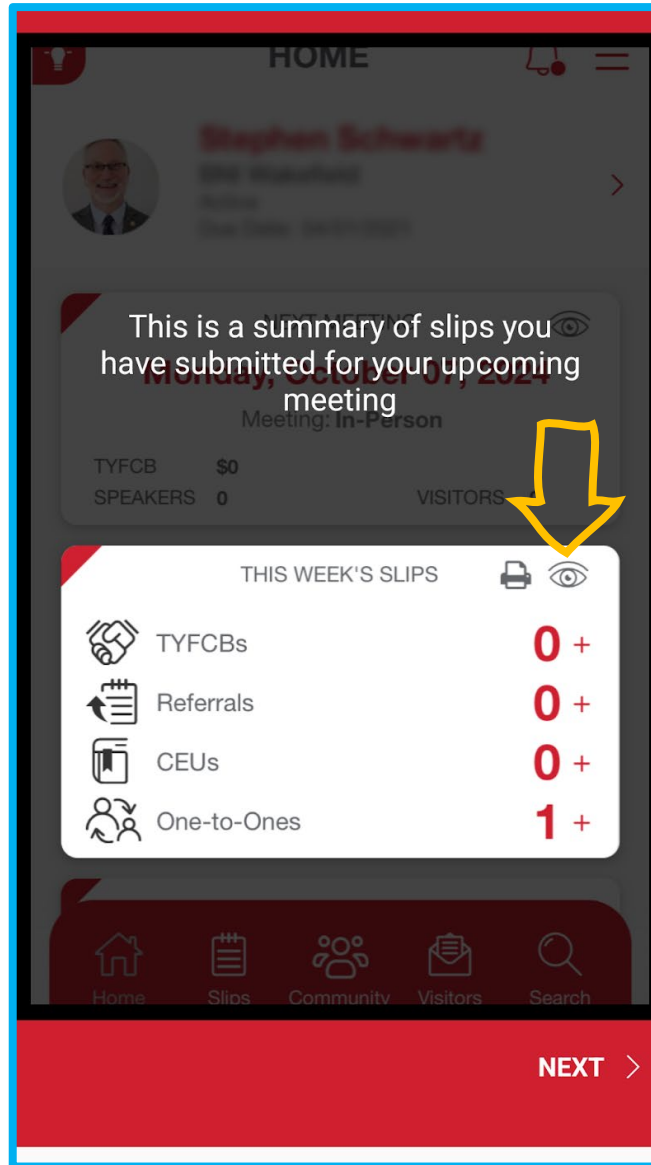
About

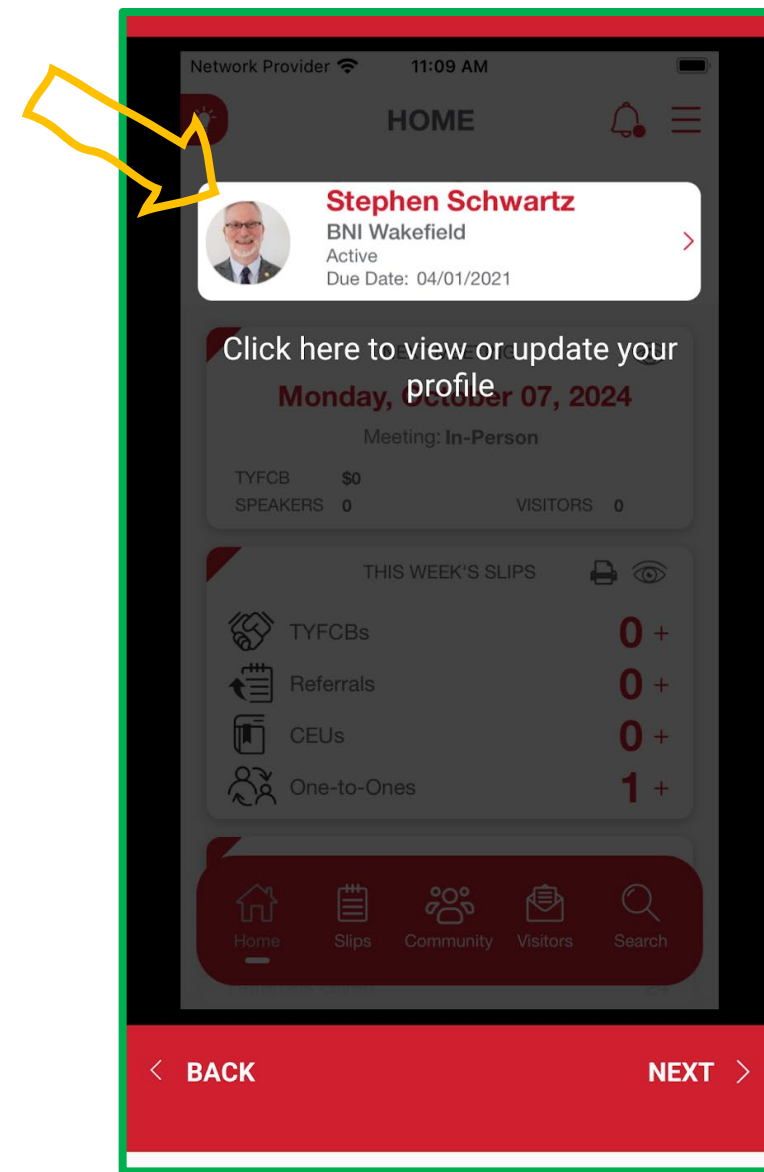
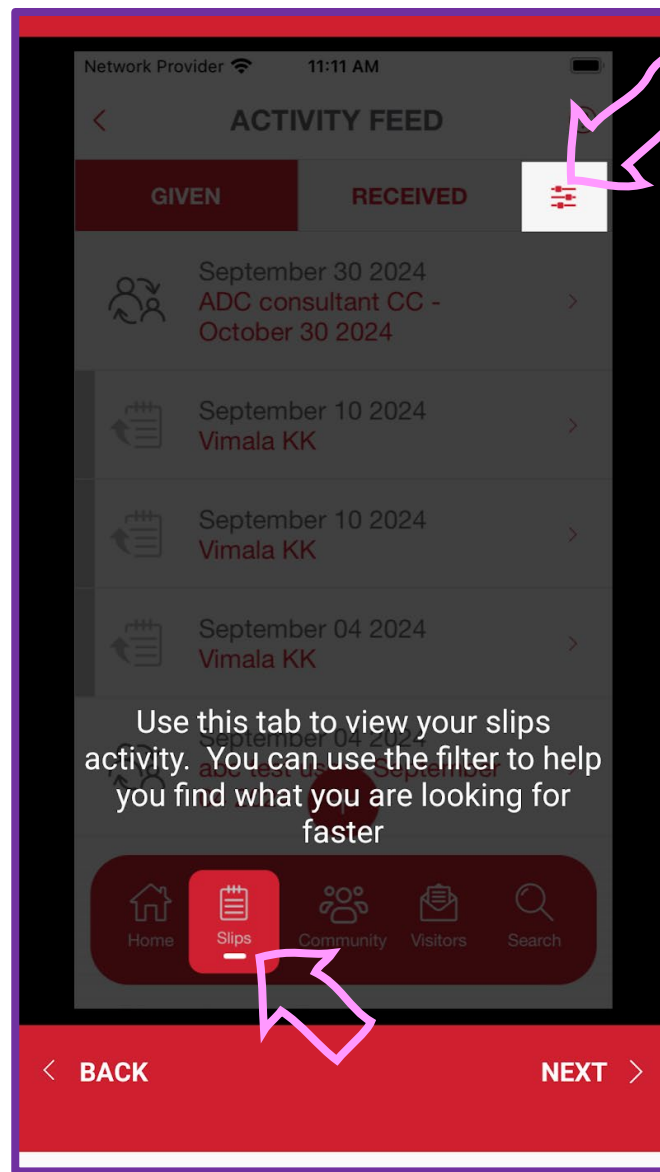
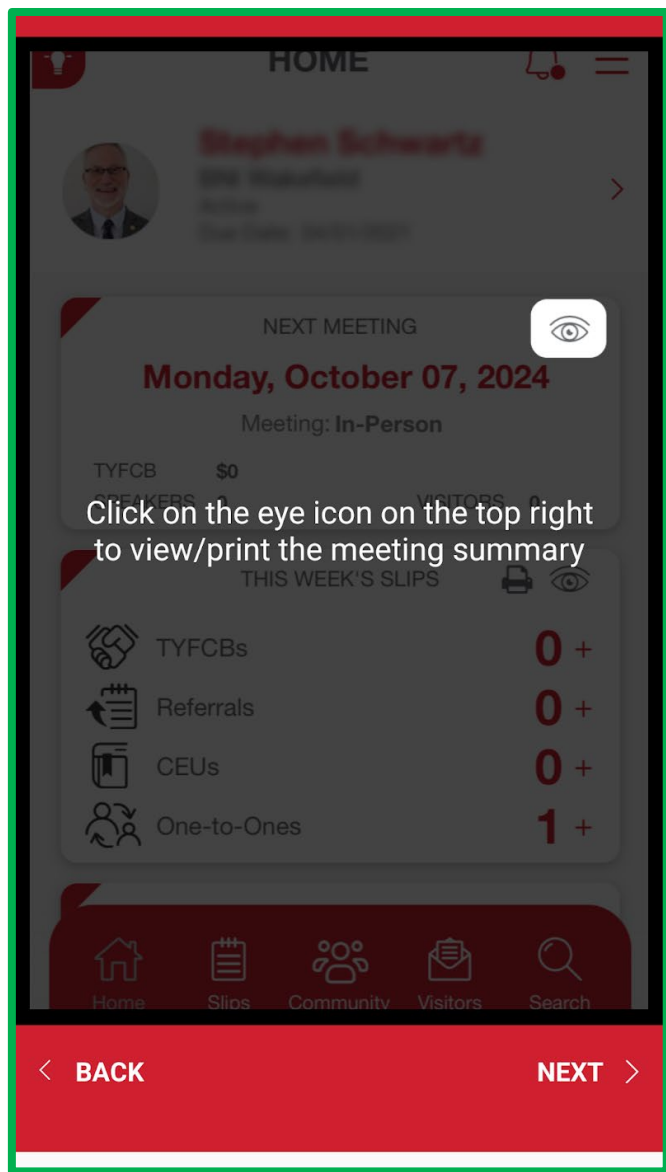
Terms Of Services


Privacy Policy

Logout


Version:3.20.4







Kim Kitchen
Burning River Marketing
True North Networkers
Active



Classification: **Search Engine Optimization**

SHARE MY PROFILE

>

LANGUAGE

>

MY BUSINESS

>

ADDRESS

>

CONTACT

>

MY BIO

>

MY BIO

>

GAINS PROFILE

>

TOPS PROFILE

>

WEEKLY PRESENTATION 1

>

WEEKLY PRESENTATION 2


>

ACCOUNT SETTINGS

>


UPDATE USERNAME

>




Kim Kitchen
True North Networkers
Active

>

 **Connect will be unavailable due to planned maintenance starting**

>

NEXT MEETING



Thursday, March 20, 2025

Meeting: **In-Person**

TYFCB

\$2.44m



SPEAKERS


0

VISITORS


6

THIS WEEK'S SLIPS


 

 TYFCBs


1 +

 Referrals


0 +


 CEUs


1 +


 One-to-One


1 +

 Home


 Slips

 Community

 Visitors

 Search

To:



Referral Type

Inside


Outside

Referral Status

☐ Told Them You Would Call

☐ Given Your Card


Referral





Telephone


Email


Address

 Home

 Slips

 Community

 Visitors

 Search



Website

Website

BNI Podcasts, Webinars, BNI SuccessNet, etc. (1 hour)

Credits/Course: 1 Total: 0

0

Business Builder or In Person Training (1 hour)

Credits/Course: 1 Total: 1

1

Business Builder or In Person Training (2 hours)

Credits/Course: 2 Total: 0

0

Business Builder or In Person Training (3 hours)

Credits/Course: 3 Total: 0

0

Confirm

Total Credits Earned

1

Home

Slips

Community

Visitors

Search

Met With:

Initiated By

Where did you meet?

Wednesday, March 19, 2025

Topics of Conversation

Confirm

Home

Slips

Community

Visitors

Search

Met With:

Alfred Zanni

Amy Rutledge

Andrea Grabowski

Andrew Perry

Anna Kaine

Brandon DeMarco

Cailey Stintsman

Caleb Palmer

Chris Gerber

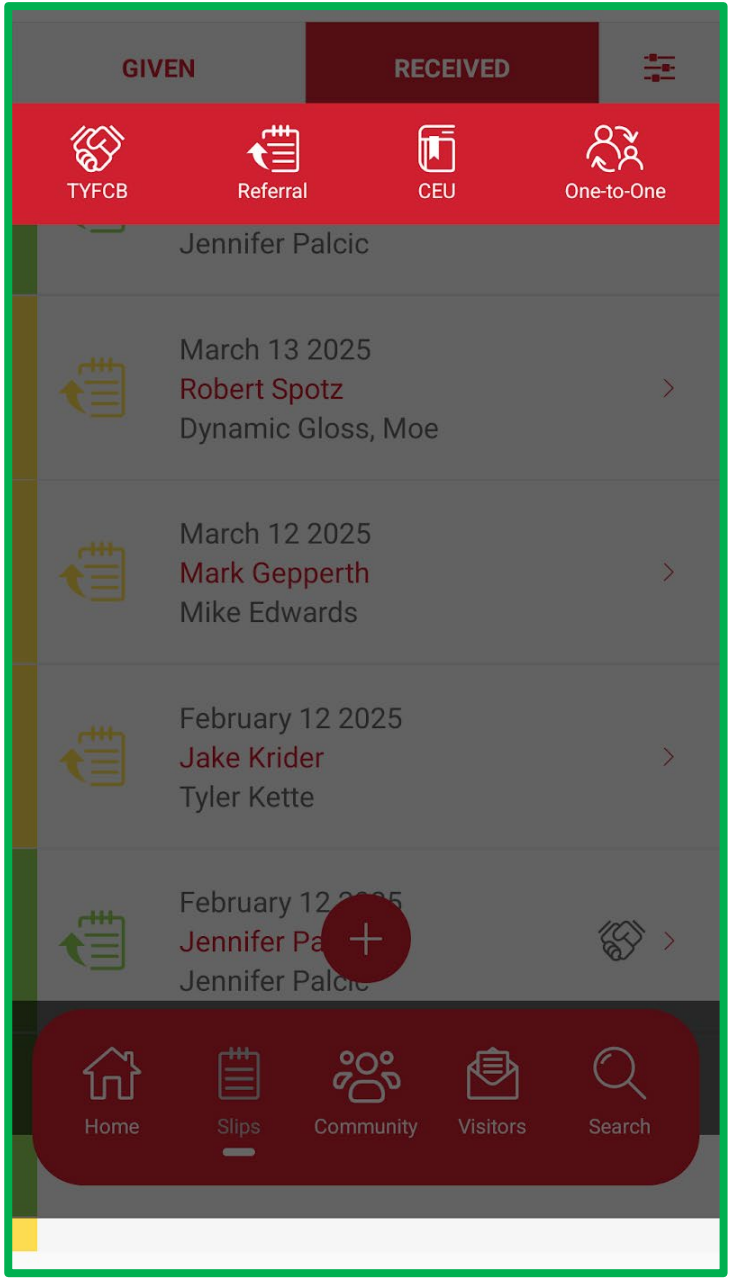
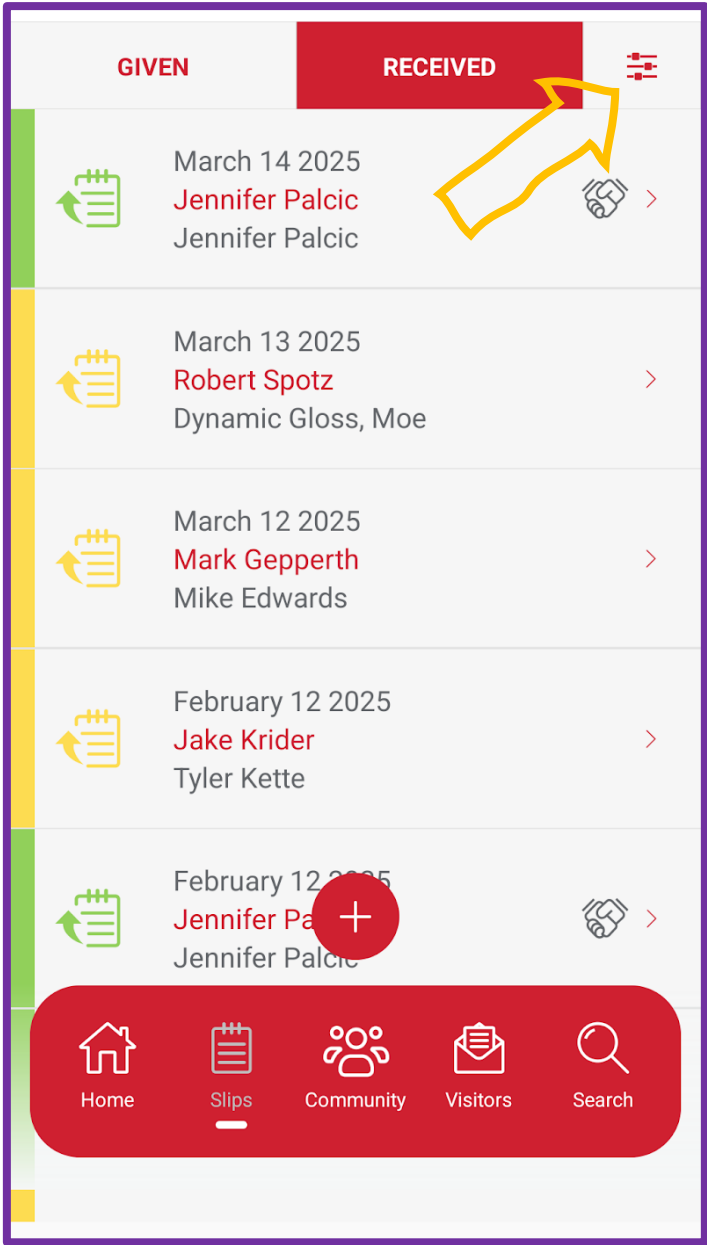
Cody Bilak

Dominic Berardinelli

Fernando Bertero

Greg Snyder

BNI



Jennifer Palcic

\$ 500

Business Type

New Repeat

Referral Type


Inside Outside Tier3+



Comments:


Confirm

Skip Now!


Home Slips Community Visitors Search




HOME



Kim Kitchen
True North Networkers
Active



Connect will be unavailable due to planned maintenance starting on Saturday, Feb. 22, 2025, at 8:30 AM IST (Feb. 21, 2025, 10:00 PM, US Eastern) until 2:30 PM IST



NEXT MEETING


Thursday, February 20, 2025


Meeting: In-Person


TYFCB\$49.08k


SPEAKERS1VISITORS2

THIS WEEK'S SLIPS

TYFCBs1+

Referrals1+

CEUs1+

One-to-Ones3+


6 MONTHS12 MONTHSLIFETIME


One-to-One1260


Referrals Given538


Referrals Received400


TYFCB Given262302

Home

Slips


Community

Visitors



Search


1

BNI

MEETING SUMMARY


Meeting: In-Person


Print Summary


Total Chapter TYFCB


\$ 49.08k

MY SLIPS


TYFCB1

REFERRAL1

CEU1


ONE TO ONE3

SPEAKERS




Scott Richardson
Richardson Painting & Pressure Washing

VISITORS




Adam Beba
Heartland



Michael Megery
First National Bank

2

MEETING VISITORS

VISITORS

Adam Beba
Heartland
Credit Card/Merchant Services
Invited By: Jennet Foster

Michael Megery
First National Bank
Banking Services
Invited By: Lisa Blenda

3

1

< VISITORS ?

SEND INVITATION TO ANY CHAPTER

Email SMS Share

REGISTER A VISIT

Myself Visitor

Home Slips Community Visitors Search

2

< REGISTER A VISIT ?

Personal Details

True North Networkers

Title

Tom

Brady

G.O.A.T

< BACK NEXT >

< REGISTER A VISIT ?

Contact Details

True North Networkers

216-555-1212

this-becomes-their-BNI-username@so-be-careful.com

Mobile Number

3

Visit Details

True North Networkers

Visit Date

Profession

Visitor Type

Visitor

Guest

Substitute

4

I confirm to allow the system to send invitations to the visitor on my behalf

Chapter ▶ Prospective Visitor Registration Report

Export without Headers

Export

Print

Running User
Kim Kitchen

Run At
Feb 19, 2025 8:24 PM

Country
United States

Region
OH Northeast

Chapter
True North Networkers

There is further information available when exporting this report.

Parameters

From:Feb 19, 2025

To:Feb 26, 2025

Title	Visitor Name		Company Name	Phone	Email	Profession	Specialty	Visit Date	Meeting Format	Invited By:	Product/Service Description	Sub-Type
	Sort First	Sort Last										
	Adam Beba		Heartland	(216) 544- 2322	Adam.Beba@e-hps.com	Finance & Insurance	Credit Card/Merchant Services	Feb 20, 2025	In-Person	Jennet Foster		Substitute
	Michael Megery		First National Bank	440-219-0143	megerym@fnb-corp.com	Finance & Insurance	Banking Services	Feb 20, 2025	In-Person	Lisa Blenda		Substitute

Website

Chapter ► Chapter Visitor Report

[Export without Headers](#)
[Export](#)
[Print](#)

Running User
Kim Kitchen

Run At
Feb 19, 2025 8:55 PM

Country
United States

Region
OH Northeast

Chapter
True North Networkers

There is further information available when exporting this report.

Parameters

Chapter: True North Networkers

From: 1/1/23

To: 2/23/25

First Name:

Last Name:

Visitor Name		Company	Profession	Email	Visit Date	Invited By	Type
Sort First	Sort Last						
Tish Henry		Connecting For Kids	Non-Profits/Fundraising Organizations	tishhenry@connectingforkids.org	Feb 13, 2025	Tish Henry	Member
Jacob Plagens		Old Brook High School Parma Campus	Non-Profits/Fundraising Organizations	jacob.plagens@oldbrookhigh.org	Feb 13, 2025	Jacob Plagens	Member
Matthew King		ForeverHome RE	Property Management	Mattking@foreverhomeRE.com	Feb 13, 2025	Kim Kitchen	First Visit
Charles Orinoco		Robbie Anderson State Farm	Property & Casualty Insurance	Charles.orinoco@gmail.com	Feb 13, 2025	Robbie Anderson	Guest
Lesley Shiels		Keller Williams	Buying Agent	lesleyshiels@kw.com	Feb 13, 2025	Jason Chatal	Substitute
Carla Washko		Sage Partners, LLC	Health Insurance	carla@sage-partnersllc.com	Feb 13, 2025	Shelley Chornak	Substitute
Jennifer Underwood		Say Yes Mentor	Life Coach	Jennifer.Underwood@sayyesmentor.com	Feb 13, 2025	BNI	First Visit
Brian Pritchard		Crumb! Cookies	Advertising & Marketing (Other)	neocrumb!@gmail.com	Feb 13, 2025	Nate Tulett	Substitute
Cory Weeden			Disc Jockey (DJ)	bni@bni.com	Jan 30, 2025	Jacob Davidson	Substitute
Jessica Kalep		Property Cleanout Experts	Professional Organizer	jkalep@yahoo.com	Jan 30, 2025	Kim Kitchen	First Visit
Jackie Potter			Alternative Wellness	jackie@jpotterhealth.com	Jan 30, 2025	Jill McMahon	Substitute
Stephanie Nehas		Artistry Loft	Hair Stylist	stephaniewizz41@gmail.com	Jan 30, 2025	Natalie Lang	First Visit
Carlie Grandjean		Master Your Mind Counseling	Counselor/Psychotherapist	Masteryourmindllc@gmail.com	Jan 23, 2025	Kaitlin Schultes	First Visit
Sarah Palmer		CSN Properties	Property Management	Smpalmer017@yahoo.com	Jan 23, 2025	Caleb Palmer	Substitute
ROBERT CYGAN		CES integrated financial services	Life and Disability Insurance	brvcyan@nsaicwealth.com	Jan 16, 2025	Ian Braun	Substitute

[Close](#)

Website


[NETWORK](#)
[OPERATIONS](#)
[REPORTS](#)
[TOOLS](#)
[ADMIN](#)

16





Kim Kitchen is working on

[Save](#)
[Change Password](#)
[Update Profile/My BNI Page](#)
[Renew Now](#)
[Change Photo/Logo](#)
[Update Privacy Settings](#)

[My BNI® Business](#)
[My Network](#)
[Chapter Shortcuts](#)
[Region Shortcuts](#)
[Configure](#)

CHAPTER SHORTCUTS

- [? Visitor Registration Report](#)
- [? Personal PALMS Report](#)
- [? Enter PALMS](#)
- [? Chapter Visitor Report](#)
- [? Email My Chapter](#)
- [? Member Details \(4 reports\)](#)
- [? Chapter Traffic Lights](#)
- [? Visitor Registration and Attendance ...](#)
- [? Membership Dues Report](#)
- [? Summary PALMS Report](#)
- [? Email Chapter Visitors](#)
- [? VP Report](#)
- [? Chapter Roster Report](#)

Why Behind the What

The Power of ONE Report

Attendance
Referrals per Week
Visitors per Week
1-2-1's per Week
CEU's per Week



The Power of One Report

- Usually arrives between the 2nd-5th of the month
- Includes all of NE Ohio and E Ohio
- Scoring tab at the bottom
- Rolling 6-month average
- CLUB 100
- Champion Chapters
 - Traffic Light Report
 - Usually arrives between the 15th-18th of the month
 - Sent to LT Officers
- Both Club 100 and Champion Chapters receive recognition at the Annual RNR!

Action Items:

- Exchange your Kick-Off tracker with another Member
- Next week, we will discuss how to follow up with each person's list (Yes or left message responses only!)
- Begin entering your referrals, 1:1s and TYFCB into app
- Next week: Dress Rehearsal!!

Q&A